

Manager Grants & Subsidies

SolarDuck is a Dutch-Norwegian company that is pioneering the technology to bring solar PV to the seas, and we are looking for talented individuals to join our team.

As a spin-off of Damen Shipyards, a leading Dutch shipbuilder, SolarDuck was founded in 2019 by a team of experienced entrepreneurs from the maritime industry. We are headquartered in the Netherlands (Rotterdam) and have a growing international presence with offices in Norway and Japan.

Our vision is to Electrify the World with Offshore Floating Solar, and we have developed a unique technology to bring solar PV offshore. Thereby we enable access to affordable, reliable, sustainable, and independent energy for energy consumers around the world.

To strengthen our team, we might be looking for you! If you are curious to find new solutions, like to develop speed in what you do, are a trustworthy person driven to make impact we would like to get in touch. With your leadership and expertise, you'll help us accelerate the growth of offshore floating solar energy by deploying over 1 GW every year from 2030.

The Role

SolarDuck is seeking a highly motivated and organized Manager for Subsidies & Grants. The ideal candidate will have a technical background and experience in subsidy management, with a thorough understanding of the renewable energy industry and Dutch and European regulations, excellent writing and communication skills, and experience in policy analysis, subsidy lobbying, and grant writing. The Manager Subsidies & Grants will represent SolarDuck in the research community and universities and will activate partners to fill potential knowledge gaps. Next, the Manager Subsidies & Grants will represent SolarDuck in drafting regulatory frameworks and be a governmental counterpart in drafting regimes to stimulate the development of the OFPV industry. This is an exciting opportunity to play a crucial role in helping our organization secure the funding needed to advance solar technology research. The Manager Subsidies & Grants will report to CTO and Director of Engineering.

Key Responsibilities:

- Research various types of grants available and the criteria to qualify for each grant.
- Write (and/or oversee the writing of) compelling grant proposals that effectively communicate our organization's vision and goals, showcasing our impact and potential to achieve even greater results with the support of grant funding.
- As a Manager Subsidies & Grants, you will be responsible for managing the administrative and organizational tasks involved in the grant application process. This includes completing all necessary documents, forms, and reports required by the grant to ensure that applications are submitted accurately and on time.
- Additionally, you will be responsible for developing and maintaining master files on grants and the paperwork connected to programs funded by grants, ensuring that all grant-related information is organized and made easily accessible for team members.
- You will play a crucial role in ensuring that our programs and projects which are funded by grants are monitored and evaluated efficiently. You will oversee the planning, development, and implementation of monitoring and evaluation activities to ensure that the programs and projects are effectively addressing the goals and objectives set out in the grant proposals.
- Collaborate with subsidy consultants to optimize grant opportunities and secure additional funding for projects.
- Collaborate with key stakeholders, including senior leadership and department heads, to explore a range of funding opportunities and identify potential sources of financial support to advance our organization's mission.
- Compile necessary information for the application process through collaboration with other employees, database research, and other fact-finding actions and meetings.
- Be the first point of contact for authorities regarding potential funding, setting up regulatory frameworks and regimes to stimulate the development of the industry.

Qualifications:

- Master's degree in related technical fields like: Solar, Offshore, and Maritime.
- 6+ years of experience in grant management and grant writing, with a thorough understanding of local, state, and federal funding sources and regulations related to solar technology research or related branches.
- Demonstrated expertise in grant writing with a thorough understanding of effective grant-writing techniques.
- Proficient in project management tools.



Skills:

- We are looking for a candidate with exceptional communication skills, both verbal and written.
- Strong attention to detail and exceptional organizational skills, with the ability to manage multiple projects simultaneously and ensure that all tasks are completed accurately and on time.
- Proven track record of successful project management, including the ability to effectively plan, execute, and monitor projects from start to finish.
- Highly skilled in prioritizing work and allocating resources to meet project goals and objectives, with a focus on maximizing efficiency and minimizing costs.
- Strong financial acumen and the ability to analyze financial data to prepare accurate budgets and financial grant reports.

Benefits

Looking for a career with a greater purpose? Join SolarDuck, a fast-growing, mission-driven team that is dedicated to bringing offshore floating solar to the world. We are looking for passionate individuals to join our remarkable team of professionals who share knowledge and work collaboratively to create an inclusive and supportive work environment where your ideas are valued.

As part of our company, you will be at the forefront of an exciting and new market, with endless opportunities to innovate, learn, and grow. You will be encouraged to bring your creativity and expertise to the table, developing new solutions and strategies to make the desired impact.

At SolarDuck, we are committed to investing in your personal and professional growth through on-the-job learning opportunities and structured training and development programs. Additionally, we offer an attractive compensation package, including a share certificate program and a competitive salary. We believe in the power of diversity and are committed to building a team that reflects the communities we serve.

Do you recognize yourself in this profile, do not hesitate and apply today to join our team and help us achieve our mission using offshore floating solar energy!