

Supplier Contract Manager

SolarDuck is a Dutch-Norwegian company that is pioneering the technology to bring solar PV to the seas, and we are looking for talented individuals to join our team.

As a spin-off of Damen Shipyards, a leading Dutch shipbuilder, SolarDuck was founded in 2019 by a team of experienced entrepreneurs from the maritime industry. We are headquartered in the Netherlands (Rotterdam) and have a growing international presence with offices in Norway and Japan.

Our vision is to Electrify the World with Offshore Floating Solar, and we have developed a unique technology to bring solar PV offshore. Thereby we enable access to affordable, reliable, sustainable, and independent energy for energy consumers around the world.

To strengthen our team, we might be looking for you! If you are curious to find new solutions, like to develop speed in what you do, or are a trustworthy person driven to make an impact we would like to get in touch. With your leadership and expertise, you'll help us accelerate the growth of offshore floating solar energy by deploying over 1 GW every year from 2030.

The Role

Dive into the heart of our supply chain operations as a Supplier Contract Manager, where your expertise in contract management and vendor relations fuels our mission towards sustainable energy solutions. Your role is critical in creating value, fostering win-win situations, and ensuring the seamless delivery of our innovative offshore solar projects. With your commercial savvy and proactive problem-solving, you'll actively help SolarDuck towards its ambitious goals.

Responsibilities:

- Scout for new suppliers (nick removed) ??? Action?
- Develop strategic relations with our main suppliers aiming to create value for both;
- Setup and negotiate strategic long-term win-win agreements with suppliers;
- Challenge and steer and optimize suppliers to perform above standard;
- Masterfully manage supplier contracts to maximize value and performance;
- Build and maintain strong relationships with vendors, ensuring mutual profitability;
- Lead the forecasting process to anticipate and meet project demands;
- Conduct contract reviews, ensuring alignment with strategic goals;
- Oversee the delivery from main suppliers, working closely with QA/QC teams;
- Navigate multiple vendor management with precision and strategic insight;
- Implement innovative solutions to overcome challenges and meet deadlines;
- Apply technical knowledge and entrepreneurial spirit to enhance efficiency;
- Drive stakeholder engagement through exceptional communication;
- Champion a customer-focused approach in all aspects of supplier management;



Qualifications:

- Bachelor or master's degree in quantity surveying, Law, Engineering, Project Management, Cost Engineering or a similar field;
- 10 years' relevant experience of which 5 years in a commercial role. Project execution experience is a plus;
- Proven experience in contract management and vendor relationship management;
- Strong commercial acumen and stakeholder management capabilities;
- Extensive and proven negotiation skills in both negotiating large contracts as well as negotiating contract variations;
- Excellent English communication skills, both verbal as in writing;
- Active and problem-solving attitude, with resilience under pressure;
- Customer-centric mindset with decisive decision-making skills;
- Technical background with an appreciation for innovation (a plus);
- Entrepreneurial spirit and a drive for excellence;
- Ability to juggle multiple priorities in a fast-paced environment;

Why choose SolarDuck?

In SolarDuck you will be part of a fast-growing, mission-driven team that works tirelessly to electrify the world with offshore floating solar. We are proud of our remarkable team of professionals, keen to share and learn from each other, fostering an inclusive work environment, where people can be themselves and every idea is valued.

SolarDuck offers the unique opportunity to continue to invest in your personal and professional growth on the job and through structured training and learning opportunities. In addition, we offer an attractive compensation package, including a share certificate program and a competitive salary. Further, we aim to have a diverse team and therefore encourage all qualified candidates to apply for this position.

If you're driven by innovation, passionate about renewable energy, and ready to make a tangible impact, SolarDuck is your next destination. Apply now to join our journey and help us power the world with offshore solar energy.